# **Tammy R. Lamb Kinley**

Merchandising & Digital Retailing Department College of Merchandising, Hospitality, & Tourism 1155 Union Circle, Box 311100, Denton, TX 76203 Phone: 940-565-4842, Email: Tkinley@UNT.edu

# **EDUCATION**:

Year	Degree	Major	Institution
1993	Ph.D.	Clothing & Textiles Merchandising Dissertation: Shopping References Used by American Men for Apparel Purchase Decisions	Texas Tech University Lubbock, Texas
1987	M.S.	Merchandising Thesis: Students' Perceptions of Teacher Characteristics Based on Teacher Dress	Louisiana Tech University Ruston, Louisiana
1986	B.S.E.	Vocational Home Economics Education	Henderson State University Arkadelphia, Arkansas

# **PROFESSIONAL EXPERIENCE:**

Dates	Position	Organization	Location
2018 – Present	Associate Dean	University of North Texas College of Merchandising, Hospitality & Tourism	Denton, Texas
2016 – Present	Professor (Tenured)	University of North Texas College of Merchandising, Hospitality & Tourism	Denton, Texas
2014 – 2016	Associate Professor (Tenured)	University of North Texas College of Merchandising, Hospitality & Tourism	Denton, Texas

2007 – 2014	Merchandising & Digital Retailing Department Chair	University of North Texas College of Merchandising, Hospitality & Tourism	Denton, Texas	
2006 (Fall Semester)	Graduate Coordinator	University of North Texas School of Merchandising &Hospitality Management	Denton, Texas	
2004 – Present	Associate Professor and Graduate Faculty (Tenured)	University of North Texas School of Merchandising & Hospitality Management	Denton, Texas	
1998 - 2004	Assistant Professor and Graduate Faculty	University of North Texas, School of Merchandising & Hospitality Management	Denton, Texas	
2000	customer	Taylors on Ten ect home accessories appropriate resentatives as needed rs	Dallas, Texas for their target	
1997– 1998	<ul> <li>Chaired the merch</li> </ul>	Western Illinois University, Department of Family and Consumer Sciences ising courses nerchandising internship program handising curriculum renovation e		
1991 – 1997	<ul> <li>Graduate Faculty</li> <li>Taught merchand Dallas and New Yo</li> <li>Merchandising Clo</li> <li>Conducted resear</li> <li>Served on thirteer</li> <li>Served on University</li> </ul>	ub Advisor	ttees	

1992 –	Sales Associate	Arkadelphia Fabrics	Arkadelphia, Arkansas
1994	<ul><li>Provided manage</li><li>Executed window</li><li>Merchandised sal</li><li>Sales and custom</li></ul>		
1990 - 1991	Research Institute	Department of Merchandising, Environmental Design, and Consumer Economics earch projects and customer servi	
1988 – 1990	<ul><li>Assisted with AHE</li><li>Advisor for Fashio</li><li>Coordinated annu</li></ul>		urses
1987 – 1988	<ul> <li>Organized Dallas</li> </ul>	Henderson State University, Dept. of Home Economics lising and other home economics study tour; assisted with New Yor udent Member Section of America	k study tour
Summer, 1988	<ul><li>Sales Associate</li><li>Responsible for m Stationary</li></ul>	<b>Dillard's Department Stores</b> neeting daily sales quota in Menso	Fayetteville, Arkansas wear, Petites, and
1986 – 1987	created line-ups a	Louisiana Tech University, College of Home Economics Coordinator (arranged meetings, dand fitting schedules), Tof the Museum of Fashion and T	

1984 –	Sales Associate	Wal-Mart Stores, Inc.	Arkadelphia, AR &
1986			Ruston, Louisiana

- Sales and floor setup in almost all floor departments over the two-year period
- Christmas department set-up
- Handled customer returns and complaints at customer service desk

# INTERNATIONAL PROFESSIONAL EXPERIENCE:

Dates	Experience	<b>Sponsoring Organization</b>	Location
2019	Survey of Historic Costume Class	University of Alberta (Anne Bissonnette, teacher)	Paris
2017, 2018, 2019	Merchandising Study Abroad	University of North Texas, Merchandising & Digital Retailing Department	Dublin, Paris, and London
2013	Culture and Industry Learning Tour (Focus: Textile Printing and Production)	International Textile and Apparel Association	Ecuador (various locations)

# **COURSES TAUGHT**

<b>Content Area</b>	Course	Title	Institution
Merchandising	MDSE 1650 <sup>1</sup>	Apparel Evaluation	University of
	MDSE 2360	Aesthetics and Environment	North Texas
	MDSE 2650	Textiles	
	MDSE 3510	Profit-centered Merchandising	
	MDSE 3350	Historic Costume	
	MDSE 3370	Fashion Theory	
	MDSE 3570	Consumer Stud. in Apparel & Home Furn.	
	MDSE 4001/5000	New York Study Tour	
	MDSE 4002	Dallas Study Tour	
	MDSE 4510	Advanced Buying, Planning & Allocation	
	MDSE 4660/5660	Advanced Merchandising Applications	
	MDSE 5010	Merchandising Foundations	
	MDSE 5790	Field Experience	
	MDSE 5920	Problem in Lieu of Thesis	
	MDSE 5950	Thesis	
	CMHT 4500	Internship	
	CMHT 5440 <sup>3</sup>	Consumer Theory	

	CMHT 5600 <sup>3</sup> CMHT 5790 CMHT 5810 <sup>3</sup> SMHM 5240 SMHM 4090 <sup>2</sup>	Managing the Customer Experience Field Experience Teaching Practicum Merchandising Practices Visual Merchandising	
Merchandising	FCS 115	Intro. To Fashion Designing, Manufacturing & Marketing	Western Illinois University
	FCS 313	Social, Psychological Aspects of Apparel	,
	FCS 315	The World of Fashion	
	FCS 415	Merchandising Practicum	
	FCS 416	Advanced Buying and Merchandising	
	FCS 450	Fashion Show Production	
	FCS 496	Internship	
	FCS 490	Integration of Principals into Professional Practice	
Merchandising	A&T 119	Apparel Evaluation	Louisiana
Wier en an arang	A&T 308	Buying	Tech University
	A&T 348	Apparel Merch. & Computer Management	·
	MCS 218	Children's Apparel	
	MCS 219	Textiles I	
	MCS 238	Apparel Selection & Analysis of Fashion	
	MCS 419	Textiles II	
	MCS 429	Issues in Apparel and Textiles	
	MCS 498	Fashion Merchandising International	
Human Ecol.	HE 267	Careers in MCS	
	HE 546	Microcomputer Applications in Professional Practice (Statistical	
		Applications)	
Family Mgmt.	MCS 246	Microcomputers in Personal and Family	
		Management	
	FMCS 416	Interior Furnishings	
General Ed.	UNIV 100	University Seminar	
Merchandising	HE 241	Clothing Construction	University of
J	HE 320	Historic Costume	North Alabama
	HE 321	Fashion Merchandising	
	HE 325	Social & Cultural Aspects of Clothing	

	HE 341	Textiles	
	HE 420	Visual Merchandising	
	HE 441	Advanced Clothing Construction	
Home Ec.	HE 242	Food for the Family	
	HE 422	Professional Dress	
Interior	HE 261	Residential Housing	
Design	HE 461	Home Furnishings	
Merchandising	HEC 2221	Fashion Show Production	Henderson
	HEC 3313	Fashion Merchandising I	State
	HEC 3343	Fashion Merchandising II	University
	HEC 3353	Historic Costume	
Home Ec.	HEC 1023	Basic Foods	
	HEC 2053	Meal Management	
	HEC 4193	Family Housing Problems	
	HEC 4363	Professional Dress & Image Development	

<sup>&</sup>lt;sup>1</sup>Prior to 2010, the prefix for all of the courses I taught at UNT was SMHM.

#### **PROFESSIONAL ACTIVITIES:**

#### **External Program Review:**

TAPAC Accreditation Review Team (2018) – Colorado State University (Chair of Site Team)

Iowa State University (2015). Invited member of a 3-person team for 7-year program review of Apparel, Merchandising and Design programs.

Florida State University (2016). Invited external reviewer for 7-year program review of Retail, Merchandising, and Product Development program in the College of Human Sciences.

#### **Membership in Professional Organizations:**

Quilt Alliance, 2021 - Present

Costume Society of America, 2021 - Present

International Textile and Apparel Association (ITAA), 1987 – Present

American Collegiate Retailing Association (ACRA), 2001 – Present, 1988-1997

American Assoc. of Family and Consumer Sciences (AAFCS), 2000–2017; 1982–1991

Fashion Group International, 2007 – 2015

Retail Executives Association, 2007 – 2015

Texas Association of Family and Consumer Sciences (TAFCS), 2000 – 2014

Alabama Home Economics Association (AHEA), 1988 – 1990

<sup>&</sup>lt;sup>2</sup>Now MDSE 2040

<sup>&</sup>lt;sup>3</sup>Cross-over class for Merchandising and Hospitality Management majors

Northwest District, Alabama Home Economics Association, 1988 – 1990 Arkansas Home Economics Association, 1987 – 1988; 1982 - 1986,

#### **Professional Assignments:**

# Offices and Committee Assignments in Professional Organizations:

# **Textiles & Apparel Program Accreditation Commission**

President, 2021 President-elect, 2020 Chair of Standards Sub-committee, 2014-2017 Treasurer, 2017-2019 Board of Commissioners, 2017 - 2019

# **International Textile and Apparel Association**

Annual Meeting Coordinator, 2019 – Las Vegas President-Elect, 2015, President, 2016, Counselor, 2017 Vice President of Planning, 2010 – 2013

Responsible for oversight of four committees: International Relations, Culture & Industry Learning tours, External Relations, and Philosophical Missions

Membership Committee, Member, 2008 - 2010

Editor, ITAA Newsletter, 2006-2008

Invited Member of Publications Policy Committee, 2007 - 2009

Conference Committee, Exhibits Chair, 2006

Elected Vice President of Operations, 2002-2004

Reviewer for Clothing & Textiles Research Journal, 2003 – Present

Reviewer for conference Research Presentations, 1998 – Present

Reviewer for conference Creative Teaching Presentations, 1996 - Present

Innovative Teaching and Resource Committee member, 1998 - 2007

Membership Committee Chair, 1998 - 2000

Membership Committee member, 1996 - 1998

Mentor for new members, 1999 - 2002

#### Annual Meetings Attended:

2020	Virtual	2007	Los Angeles, California
2019	Las Vegas, Nevada	2006	San Antonio, Texas
2018	Cleveland, Ohio	2005	Washington, D.C.
2017	St. Petersburg, Florida	2004	Portland, Oregon
2016	Vancouver, B. C., Canada	2003	Savannah, Georgia
2015	Santa Fe, New Mexico	2002	New York, New York
2014	Charlotte, North Carolina	2001	Kansas City, Missouri
2013	New Orleans, Louisiana	2000	Cincinnati, Ohio
2012	Honolulu, Hawaii	1999	Santa Fe, New Mexico

2011	Philadelphia,	1998	Dallas, Texas
	Pennsylvania		
2010	Montreal, Quebec,	1996	Banff, Alberta, Canada
	Canada		
2009	Seattle, Washington	1994	Minneapolis, Minnesota
2008	Schaumburg, Illinois	1989	Atlanta, Georgia

# **American Collegiate Retailing Association**

Annual Meetings Attended:

2016	Seacaucus, New Jersey	2014	Miami, Florida
	Track Chair, Tourism Retailing		
2001	Montreal, Quebec, Canada	2010	New York, New York
1994	Atlanta, Georgia	2009	New York, New York
1992	Dallas, Texas		

# **American Association of Family and Consumer Sciences**

Reviewer, *Journal of Family and Consumer Sciences*, 2000 – Present Annual Meetings Attended:

2021 Virtual2004 San Diego, California2002 Dallas, Texas

# **Texas Association of Family and Consumer Sciences**

Apparel and Textiles / Art and Design Division Chair, 2000 – 2002 Reviewer, *TAFCS Research Journal*, 2001 – 2012 Annual Meetings Attended:

2005 Dallas, Texas2002 Houston, Texas2000 Arlington, Texas

# **Texas Association of Family and Consumer Sciences, Northeast District**

Annual Meetings Attended:

2017 Ft. Worth, Texas
2004 Dallas, Texas
2003 Ft. Worth, Texas
2000 Denton, Texas
1998 Dallas, Texas

#### **Editorial Board**

Fashion, Style and Popular Culture
Journal of Fashion Marketing and Management

# **Reviewer for Refereed Journals**

Body Image
Clothing and Textiles Research Journal
Family and Consumer Science Research Journal
Fashion and Textiles
Fashion, Style and Popular Culture
Journal of Family and Consumer Science
Journal of Fashion Marketing and Management

#### **HONORS:**

- 2014 **Ulys & Vera Knight Faculty Mentor Award** Nominated by colleagues for this award that recognizes a faculty member who demonstrates sustained excellence in mentoring faculty.
- 2008 **University of North Texas Leadership Fellow** Selected to participate in a one-year program to foster leadership skills, relationship building, broader thinking and interdisciplinary collaborations.
- 2005 **Henderson State University Academy of Scholars** Selected as an honored alumni of the Family and Consumer Sciences program. Honored at a cap and gown ceremony on Founder's Day.
- 2002 **Panhellenic Preferred Professor** University of North Texas Selected by women of the Greek system for dedication to students.
- 2000 American Textile Manufacturers' Institute Award for Excellence ITAA

  This highly competitive international award was given to the UNT merchandising program for exemplary and innovative curricular developments, impact on individuals and U.S. industry, and exceptional effectiveness.

#### GRANTS AND CONTRACTS: (Total Awards \$141,248.88)\*

Date	Author(s) Title		Funding Source	Award
2015	Kinley, Amlani, & Strubel	Assessing the Impaired Listener's Perception and Motivation Towards Hearing Healthcare	American Speech- Language-Hearing (ASHF) Foundation	\$25,000 requested

2015	Kinley,	Assessing the Impaired Listener's Perception and	National Institutes of Health	\$1,202,891
		motivation Towards Hearing	R21 – Years 1 & 2	R21 -
		Healthcare	R33 – Years 3 & 4	\$375,803
				R33-
				\$827,088
				Not
				Awarded
2014	Kinley	Microgrant Mentoring	University of North	\$1,350
		Program	Texas	
2009-	Kinley	Exploring New Technologies:	Learning	\$6,690
2010		Merchandising Foundations	Enhancement Grant,	
			University of North	
			Texas	

<sup>\*</sup>Past 10 years

# PUBLICATIONS: SCHOLARLY, CREATIVE AND PROFESSIONAL ACTIVITIES: Publications in Refereed Journals

Pookulangara, S., Parr, J., **Kinley, T**. and Josiam, B. M. (2021). Online sizing: Examining True Fit® technology using adapted TAM model. *International Journal of Fashion Design, Technology and Education*. DOI: 10.1080/17543266.2021.1950847

Josiam, B., Spears, D., Dutta, K., Pookulangara, S. and **Kinley, T**. (2020). Bollywood induced international travel through the lens of the involvement construct. *Anatolia: An International Journal of Tourism and Hospitality Research*. <a href="https://doi.org/10.1080/13032917.2020.1749349">https://doi.org/10.1080/13032917.2020.1749349</a>

Kinley, T., Strubel, J., Amlani, A. (2019). Impression formation of male and female millennial students wearing eye glasses or hearing aids. *Journal of Nonverbal Behavior*, 43(3), 357-379. <a href="https://doi.org/10.1007/s10919-019-00296-0">https://doi.org/10.1007/s10919-019-00296-0</a>

Shephard, A., Pookulangara, S., **Kinley, T.**, & Josiam, B. (2016). Impact of fashion orientation on Hispanic and non-Hispanic White consumer behavior. *Hispanic Journal of Behavioral Sciences*, *38*(1), 75-93.

Shepard, A., Pookulangara, S., Kinley, T., & Josiam, B. (2016). Media influence, fashion and shopping: A gender perspective. *Journal of Fashion Marketing and Management, 20*(1), 4-18. **(R)** (I)

**Kinley, T.** & Brandon, L. (2015). Branding strategies for home furnishings products: Consumer perceptions. *Journal of Marketing Development and Competitiveness, 9*(1), 93-105. **(R)** (I)

- Josiam, B. M., Spears, D. L., Pookulangara, S. A., Dutta, K., **Kinley, T.,** & Duncan, J. L. (2015). Using structural equation modeling to understand the impact of Bollywood movies on destination image, tourist activity, and purchasing behavior of Indians. *Journal of Vacation Marketing*, *21*(3), 251-261. **(R)** (I)
- Cowan, K. & **Kinley, T**. (2014). Green spirit: Consumer empathies for green apparel. *International Journal of Consumer Studies*, *38*(5), 493-499. **(R) (I)**
- Shephard, A., **Kinley, T. R.**, & Josiam, B. (2014). Fashion leadership and shopping enjoyment: Hispanic versus Caucasian Consumers' shopping preferences. *Journal of Retailing and Consumer Services*, *21*(3), 277-283. **(R)** (I)
- Josiam, B. M., Spears, D., Dutta, K., Pookulangara, S., and **Kinley, T. L**. (2014). "Namastey London": Bollywood movies and their impact on how Indians perceive European destinations. *FIU Hospitality Review*, *31*(4). **(R)** (I)
- Pookulangara, S., **Kinley, T.,** Josiam, B, & Spears, D. (2013). Hollywood and fashion: Influence on apparel purchase decisions. *The International Journal of Sales, Retailing and Marketing, 2*(1), 50-63. **(R)(I)**
- **Kinley, T. R.,** Forney, J. A., & Kim, Y.-K. (2012). Travel motivation as a determinant of shopping venue. *International Journal of Culture, Tourism and Hospitality Research*, 6(3), 266-278. **(R) (I)**
- Spears, D. L., Josiam, B. M., **Kinley, T**., & Pookulangara, S. (2012). Tourist see tourist do: The influence of Hollywood movies and television on tourism motivation and activity behavior. *Florida International University Hospitality Review,* **30**(1), 53-74. **(R)** (I)
- **Kinley, T. R.**, Josiam, B. M., & Lockett, F. (2010). Shopping behavior and the involvement construct. *Journal of Fashion Marketing and Management*, *14*(4), 562-575. **(R) (I)**
- **Kinley, T. R.** (2010). Fit and shopping preferences by clothing benefits sought. *Journal of Fashion Marketing and Management*, 14(3), 397-411. **(R) (I)**
- **Kinley, T. R**. (2010). The effect of clothing size on self-esteem and body image. *Family and Consumer Sciences Research Journal*, 38(3), 317-332. **(R) (I)**
- Brandon, L. & **Kinley, T**. (2008). Consumer awareness, perceptions and purchasing of home furnishings brands. *TAFCS Research Journal, 1*(1), 17-18. **(R) (S)**
- Brandon, L. & **Kinley, T**. (2007). Young consumers' perceptions of lifestyle furnishings: Brand and quality. *TAFCS Research Journal*, 2(2), 17-18. **(R) (S)**
- Brandon, L. & **Kinley, T**. (2006). Lifestyle home furnishings: Is the branding strategy working? *TAFCS Research Journal*, *2*(1), 18-19. **(R) (S)**

Josiam, B., **Kinley, T.**, & Kim, Y.-K. (2005). Involvement and the tourist shopper: Using the involvement construct to segment the American tourist-shopper at the mall. *Journal of Vacation Marketing*, 11(2), 135-154. **(R) (I)** 

Crutsinger, C., Knight, D., & Kinley, T. (2005). Learning styles: Implications for web-based pedagogy. *Clothing & Textiles Research Journal*, 23(4), 266-277. (R) (I)

**Kinley, T**. (2003). Size consistency among private labels in three retailing formats. *TAFCS Research Journal*, 1(8), 11-12. **(R) (S)** 

**Kinley, T. R.**, Josiam, B., & Kim, Y.-K. (2003). Why and where tourists shop: motivations of tourist-shoppers and their preferred shopping center attributes. *Journal of Shopping Center Research*, 10(1), 7-28. **(R) (I)** 

**Kinley, T. R.** (2003). Size variation in women's pants. *Clothing and Textiles Research Journal,* 21(1), 19-31. **(R) (I)** 

**Kinley, T. R.**, Kim, Y.-K., & Forney, J. (2002). Tourist-destination shopping center: An importance-performance analysis of attributes. *Journal of Shopping Center Research*, *9*(1), 51-72. **(R)** (I)

**Kinley, T. R.**, Crutsinger, C., & Knight, D. (2002). Alternative web-based pedagogy: Understanding students' perceptions. *TAFCS Research Journal*, 1(7), 5-6. **(R) (S)** 

**Kinley, T. L.**, Conrad, C. A., & Brown, G. (2000). Personal vs. non-personal sources of information used in the purchase of men's apparel. *Journal of Consumer Studies and Home Economics*, 24(1), 67-73. (Journal is now the International Journal of Consumer Studies.) **(R)** (I)

**Kinley, T.** & Sivils, L. (2000). Gift-giving behavior of grandmothers. *Journal of Segmentation in Marketing*, *4*(1), 53-70. **(R) (I)** 

**Kinley, T. L.**, Conrad, C. A., & Brown, G. (1999). Internal and external promotional references: An examination of gender and product involvement effects in the retail apparel setting. *Journal of Retailing and Consumer Services*, 6(1), 39-44. **(R) (I)** 

# **Book Chapter**

Josiam, B. M., Spears, D. L., Dutta, K., Pookulangara, S. & **Kinley, T**. (2021). Bollywood induced international travel through the lens of the involvement construct. In Dixit, S. K. (Ed.), *Tourism in India: Marketing Perspectives*. New York, New York: Taylor & Francis Group. (**R**)

#### **Book Reviews**

Kinley, T. (in press). Fashion and Everyday Life: London and New York by Cheryl Buckley and Hazel Clark (2017), Fashion, Style & Popular Culture.

Kinley, T. (2017). *Dress, Fashion and Technology: From Prehistory to the Present* by Phyllis G. Tortora (2015), *Fashion, Style & Popular Culture, 4*(2), 261-262.

Kinley, T. (2015). Slogan T-Shirts: Cult and Culture by Stephanie Talbot (2013), Fashion, Style & Popular Culture, 2(2), 288-290.

# <u>Abstracts Presented at Academic Conferences</u> (All are published in conference proceedings or clearinghouse)

Slaton, K. S., **Kinley, T. R**., Brandon, L., & Connors, P. (2018). Best practices for targeted marketing for fashion entrepreneurs. International Textile and Apparel Association, Cleveland, OH, November 6-9, 2018.

**Kinley, T. R.**, Strubel, J., Amlani, A. (2018). Impression formation of persons wearing glasses or hearing aids. International Textile and Apparel Association, Cleveland, OH, November 6-9, 2018.

Slaton, K. S., **Kinley, T. R**., Brandon, L, & Connors, P. (2018). Popular advertising advice for fashion entrepreneurs: A summative content analysis. International Textile and Apparel Association, Cleveland, OH, November 6-9, 2018.

Scro, P., **Kinley, T. R.**, Brandon, L., & Pookulangara, S. (2018). Slogan word count and cosmetics purchase behavior. International Textile and Apparel Association, Cleveland, OH, November 6-9, 2018.

Pookulangara, S. A., Parr, J. N., **Kinley, T. R**., & Josiam, B. M. (2018). Online sizing: An exploratory study of TrueFit technology using adapted TAM® model. International Textile and Apparel Association, Cleveland, OH, November 6-9, 2018.

**Kinley, T. R.**, Strubel, J., & Amlani, A. (2017). Impressions of young persons wearing hearing aids and eye glasses. International Textile and Apparel Association, St. Petersburg, Florida, November 15-18, 2017.

**Kinley, T. R.**, Pookulangara, S., Josiam, B., Spears, D. L., & Dutta, K. (2016). Fashion viva la Bollywood. American Collegiate Retailing Association (ACRA), Seacaucus, NJ, April 13-16, 2016.

Pookulangara, S., Strubel, J., & **Kinley, T.** (2015). Twitter vs. Instagram: Influence of social media platforms on purchase intention. European Institute of Retailing and Services Studies (EIRASS), Montreal, Quebec, Canada, July 27-30, 2015.

Brandon, L., **Kinley, T. R.**, & Fernandez, E. (2015). Branding, merchandising, and tourism: A tripronged approach to place marketing. American Marketing Association / American Collegiate Retailing Association (AMA/ACRA) Triennial Conference, Miami, FL, March 4-7, 2015.

Cowan, K. U. & **Kinley, T. R**. (2015). Managing the consumer experience: Expressing uniqueness through eco-friendly clothing selection. American Marketing Association / American Collegiate Retailing Association (AMA/ACRA) Triennial Conference, Miami, FL, March 4-7, 2015.

#### \*This paper was nominated for Best Paper

Higgins, K., **Kinley, T.,** Crutsinger, C., & Strubel, J. (2014). Consumer compulsive buying and hoarding in a world of fast fashion. International Textile and Apparel Association (ITAA), Charlotte, NC, November 12-16, 2014.

**Kinley, T. R.,** Josiam, B. M., & Dutta, K. (2014). The Indian consumer experience: Shopping behavior and the involvement construct. ITAA, Charlotte, NC, November 12-16, 2014.

Shephard, A., **Pookulangara, S.**, Kinley, T., & Josiam, B. (2014). Gender matters: Examining the influence of gender on purchase influence, fashion orientation and shopping channel choice. American Collegiate Retailing Association, Dallas, March 26-29, 2014.

Shephard, A., **Kinley, T.**, & Josiam, B. (2013). Fashion Leadership and Shopping Enjoyment: Hispanic Versus Caucasian Consumers' Shopping Preferences. European Institute of Retailing and Services Studies (EIRASS), Philadelphia, PA. **(R)(I)** 

Brandon, L. & **Kinley, T.** (2013). Branding Strategies: Consume Perspectives. American Association of Family and Consumer Sciences (AAFCS), Houston, TX. (R)(N)

**Kinley, T.** & Josiam, B. M. (2013). Fashion involvement and Shopping Preferences of Generation Y, presented at the 10<sup>th</sup> Annual World Congress of the Academy for Global Business Advancement (AGBA), Bangkok, Thailand. **(R)(I)** 

Josiam, B.M., Spears, D., Dutta, K., Pookulangara, S., & **Kinley, T.** (2013). Using the involvement construct to understand the impact of Bollywood on the activities and behaviors of Indian tourists: An empirical study, presented at the 10<sup>th</sup> Annual World Congress of the Academy for Global Business Advancement (AGBA), Bangkok, Thailand. **(R)(I)** 

\* Awarded – "Best Paper" designation for conference

Shephard, A., Pookulangara, S., **Kinley, T**., & Josiam, B. (2013). Comparing Shopping Channel Preferences: Hispanic and Caucasian Consumers, presented at ITAA, New Orleans, LA. **(R)(I)** 

Josiam, B. M., Spears, D. L., Dutta, K., Pookulangara, S., **Kinley, T**. & Duncan, J. (2013). Using Structural Equation Modeling To Understand The Impact Of Bollywood Movies And Television On Destination Image, Tourist Activity And Purchasing Behavior Of Indians, presented at APAC CHRIE, Macau. **(R)(I)** 

Josiam, B., Spears, D., Dutta, K., Pookulangara, S., & **Kinley, T.** (2013). "Namaste London," "An Evening In Paris," Bollywood Movies And Their Impact On Gen Y Indians' Perceptions of European, presented at the World Conference on Hospitality, Tourism and Event Research and International Convention and Expo Summit (WHTER-ICES), Bangkok, Thailand. **(R)(I)** 

#### \*Best Papers Award

Pookulangara, S., **Kinley, T.**, Josiam, B., & Spears, D. (2013). Gender Matters: Examining Influence of Bollywood on Purchase of Fashion, presented at the European Institute of Retailing and Services Studies (EIRASS), Philadelphia, PA. **(R)(I)** 

Spears, D., Josiam, B., Pookulangara, S., & **Kinley, T.** (2012). Using Structural Equation Modeling to Understand the Impact of Hollywood Movies and Television on Destination Image, Tourist Activity, & Purchasing Behavior, presented at APAC-CHRIE Conference, Manila, Philippines. **(R)(I)** 

#### Best Paper Award

Garnett, B., Brandon, L., **Kinley,T.** & Clay, J. (2011). Effects of Ethnicity Regarding Shopping Behaviors, presented at AAFCS – American Association of Family and Consumer Sciences Annual Meeting June 22-25, 2011 in Phoenix, AZ.

Pookulangara, S., **Kinley, T.**, Josiam, B. M., & Spears, D. L (2011). Using structural equation modeling to understand the impact of Hollywood on fashion purchases. [Abstract]. *The 5<sup>th</sup> International Conference on Services Management*, Delhi (NCR), India

Josiam, B. M., Pookulangara, S., **Kinley, T. R.,** & Spears, D. (2011). Love in Tokyo or An Evening in Paris: Bollywood and international tourism by Indians worldwide. [Abstract]. 5<sup>th</sup> International Conference on Services Management, Delhi (NCR), India.

Josiam, B. M., Pookulangara, S., **Kinley, T. R.,** & Spears, D. (2011). We have seen it in the movies, now let's see if it's true: Hollywood and Tourism. [Abstract]. 5<sup>th</sup> International Conference on Services Management, Delhi (NCR), India.

Angelo, D., **Kinley, T. R**., Josiam, B., & Crutsinger, T. (2010). Fashion personality characteristics and shopping behaviors among African American and Caucasian American college students. [Abstract]. *ITAA Conference Proceedings*. (Paper presented to the International Textile and Apparel Association, Montreal, Quebec, Canada.

- Josiam, B., Spears, D., Pookulangara, S., & Kinley, T. (2010). Analyzing the impact of Bollywood movies on tourism by Indians and the Indian diaspora worldwide [Abstract]. *Tourism Society of Korea (TOSOK) International Conference*, Buan, Jeonbuk, Korea.
- Umberson, K., **Kinley, T. R.**, & Crutsinger, C. (2009). Sustainable fashion: Desire for uniqueness [Abstract]. *ITAA Conference Proceedings*. (Paper presented to the International Textile and Apparel Association, Bellevue, WA)
- Umberson, K., **Kinley, T. R.**, & Crutsinger, C., Pelton, L. (2009). Environmentally-friendly apparel purchase intentions: Debunking the misconception behind apathetic consumer attitudes [Abstract]. *Proceedings of the 4<sup>th</sup> International Consumer Sciences Research Conference* (Paper presented to the International Consumer Sciences Research Conference in Edinburgh, Scotland)
- **Kinley, T. R.,** Josiam, B. M., & Lockett, F. (2009). Shopping and the involvement construct. [Abstract]. *ACRA Conference Proceedings*. (Paper presented to the American Collegiate Retailing Association, New York, NY)
- **Kinley, T.R.** (2008). The effect of clothing size on self-esteem and body image. [Abstract]. *ITAA Conference Proceedings.* (Paper presented to the International Textile and Apparel Association, Schaumburg, IL)
- **Kinley, T. R.** & Walker-Roberts, E. (2007). Idea Sources for apparel purchase decisions of American Generation Y consumers [Abstract]. *ITAA Conference Proceedings.* (Paper presented to the International Textile and Apparel Association, Los Angeles, CA)
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- **Kinley, T. R.** (2005). Research incentives for students [Abstract]. *ITAA Conference Proceedings*. (Paper presented to the International Textile and Apparel Association, Washington, D.C.)

- **Kinley, T.** (2004). Merchandising math: lighting the bulb [Abstract]. *ITAA Conference Proceedings, www.itaaonline.org.* (Paper presented to the International Textile and Apparel Association, Portland, Oregon.)
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- **Kinley, T**. (2002). Size consistency among private labels in three retailing formats [Abstract]. *ITAA Conference Proceedings,* <u>www.itaaonline.org</u>. (Paper presented to International Textile and Apparel Association, New York.)

- Sullivan, P., **Kinley, T**. & Jackson, R. (2002). Perceptions of apparel manufacturing conditions on brands [Abstract]. *ITAA Conference Proceedings*, <a href="www.itaaonline.org">www.itaaonline.org</a>. (Paper presented to International Textile and Apparel Association, New York.)
- **Kinley, T.** (2000). Vanity sizing in women's ready-to-wear [Abstract]. *ITAA Conference Proceedings*, <a href="www.itaaonline.org">www.itaaonline.org</a>. (Paper presented to International Textile and Apparel Association, Cincinnati, Ohio.)
- **Kinley, T.** & Sivils, L. (1999). Gift-giving behavior of grandmothers [Abstract]. *ITAA Conference Proceedings*, <a href="www.itaaonline.org">www.itaaonline.org</a>. (Paper presented to International Textile and Apparel Association, Santa Fe, New Mexico.)
- **Kinley, T. L.**, Conrad, C. A. & Brown, G. (1997). Internal and external promotional references: An examination of gender and product involvement effects in the retail apparel setting [Abstract]. *Academy of Marketing Science Conference Proceedings*, pp. 163. (Paper presented to Academy of Marketing Science Conference, Coral Gables, Florida.)
- **Kinley, T. L.**, Conrad, C. A. & Brown, G. (1996). Personal vs. non-personal sources of information used in the purchase of men's apparel [Abstract]. *Academy of Marketing Science Conference Proceedings*, pp. 249. (Paper presented to Academy of Marketing Science Conference, Phoenix, Arizona.)
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- **Kinley, T. L.**, Brown, G., & Eberspacher, J. (1996). Reference usage: Effects of gender [Abstract]. *ITAA Conference Proceedings*, p. 124. (Paper presented to International Textile and Apparel Association, Banff, Alberta, Canada.)
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- **Lamb, T. R.** & Eberspacher, J. (1993). References used by male consumers for the selection of apparel items [Abstract]. *ITAA Conference Proceedings,* p. 64. (Paper presented to International Textile and Apparel Association, White Sulfur Springs, West Virginia.)

#### **Textbook Case Studies**

**Kinley, T.** (2013). "Markdown mayhem" (Case Study) In Easterling, C. R., Flottman, E. L., Jernigan, M. H., & Wuest, B. E. S. *Merchandising Mathematics for Retailing*, 5<sup>th</sup> ed. Upper Saddle River, NJ: Pearson Prentice Hall. (Also printed in the 2008 4<sup>th</sup> edition.)

# <u>Creative Teaching Presentations, International Conferences, Peer Reviewed</u>

**Kinley, T.** (2020). Historic Costume: Assignment Overload Solutions. [Abstract]. TAA Conference Proceedings. (Paper presented to the International Textile and Apparel Association, Virtual Conference originally scheduled for Denver, CO.)

Yang, K. & Kinley, T. (2008). Capstone project for virtual merchandising practices. [Abstract]. *ITAA Conference Proceedings.* (Paper presented to the International Textile and Apparel Association, Schaumburg, IL)

Wilbanks, J. & **Kinley, T.** (2004). Using antiquities for aesthetic presentation [Abstract]. *ITAA Conference Proceedings, www.itaaonline.org.* (Paper presented to the International Textile and Apparel Association, Portland, Oregon.)

**Kinley, T.**, Burgess, B., Stufflebeam, T., Cheek, W. & Buckland, S. (2003). Merchandising math: commonality and diversity among programs and teaching strategies. Presented to the International Textile and Apparel Association, Savannah, Georgia. (Abstract available at <a href="https://www.itaaonline.org">www.itaaonline.org</a>).

Crutsinger, C., Farr, C., Johnson, K., Kaiser, S. & **Kinley, T.** (2002). Optimizing limited resources, achieving quality instruction: Strategies for teaching large-size classes. Presented to the International Textile and Apparel Association, New York, New York. (Abstract available at www.itaaonline.org).

Knight, D., **Kinley, T**. & Crutsinger, C. (2002). Investigating learning styles relative to web-based instruction. Presented to the American Association of Family and Consumer Sciences, Dallas, Texas. (Abstract available at <a href="www.aafcs.org/abstracts/abstracts.html">www.aafcs.org/abstracts/abstracts.html</a>.)
Brandon, L., Crutsinger, C., Forney, J., **Kinley, T.**, Knight, D., Kim, Y.-K., Jackson, R., & Sullivan, P. (2001). Encountering corporate cultures, making industry connections. Presented to the International Textile and Apparel Association, Kansas City, Missouri. (Abstract available at <a href="www.itaaonline.org">www.itaaonline.org</a>).

Crutsinger, C., Knight, D., & **Kinley, T**. (2001). Creating an alternative classroom. Presented to the International Textile and Apparel Association, Kansas City, Missouri. (Abstract available at <a href="https://www.itaaonline.org">www.itaaonline.org</a>).

Brandon, L., Crutsinger, C., Forney, J., Hawley, J., **Kinley, T.**, Knight, D., Lee, D., Kim, Y.-K., Jackson, R., & MacPherson, B. (2000). Campus catalog: Developing an experiential merchandising laboratory model. Presented to the International Textile and Apparel Association, Cincinnati, Ohio. (Abstract available at <a href="https://www.itaaonline.org">www.itaaonline.org</a>).

**Kinley, T.** (2000). Case study with real world flavor. Presented to the International Textile and Apparel Association, Cincinnati, Ohio. (Abstract available at <a href="https://www.itaaonline.org">www.itaaonline.org</a>).

Crutsinger, C., Brandon, L., Forney, J., Hawley, J., **Kinley, T.**, Knight, D., & Kim, Y.-K. (1999). Graduate program delivery via the web. Presented to the International Textile and Apparel Association, Santa Fe, New Mexico. (Abstract available at <a href="www.itaaonline.org">www.itaaonline.org</a>).

**Kinley, T.** & Hawley, J. (1999) Cleaning the Closet: Student Involvement. Presented to the International Textile and Apparel Association, Santa Fe, New Mexico. (Abstract available at <a href="https://www.itaaonline.org">www.itaaonline.org</a>).

**Kinley, T. L.** & Sivils, L. (1996). Retail camp. Presented to the International Textile and Apparel Association, Banff, Alberta, Canada. (Abstract available at <a href="https://www.itaaonline.org">www.itaaonline.org</a>).

**Graduate Student Theses & Dissertations** 

Grad. Date	Student's Name	Title of Thesis or Project
2017	Jacqueline Parr	The Impact of True Fit® Technology on Consumer
		Confidence and Satisfaction in Their Online Clothing
		Purchase
2017	Paige Scro*	Slogan Word Count and the Effects on Consumer
		Behavior
2017	Kelcie Brown*	Best Practices in Targeted Advertising for Fashion
		Entrepreneurs
2017	Seth Kitron	Size Framing: Conceptualization
		(Doctoral Dissertation, College of Business)
2016	Bailey Moody	A Comparative Analysis of Digital and Paper Restaurant
		Menus Based on Customer Perception and Nutrition
		Labeling
2014	Kathleen Higgins*	Consumer Compulsive Buying and Hoarding in a World
		of Fast Fashion
2014	Diana Beard*	Evaluating the Role of Design in the Apparel Industry in
		the U.S.
2014	Victoria Schlieder	Identifying Opportunities for the Revitalization of
		Downtown Bloomsburg (College of Public and
		Community Service)
2012	Lindsey Turner*	The Effect of Music on Shopping Behavior
2010	Davette Angelo*	Fashion Leadership of African American Gen Y
2010	Rebecca Garnett*	Examining the Effects of Psychographics, Demographics
		and Geographics on Time-related Shopping Behaviors
2008	Kirsten Umberson*	Environmentally-Friendly Purchase Intentions:
		Debunking the Misconception Behind Apathetic
		Customer Attitudes

2007	Somjit Barat	An Empirical Investigation into How Consumers Spend their Savings Using Coupons (Dissertation, College of
		Business)
2004	Jennifer Wilbanks	Factors Influence Consumers' Purchase Patterns Of
		Lifestyle Home Furnishing Product
1996	Angela Jarreau	Career Choices: Identifying Influential Factors. A
		Comparison Study Between Dietetic And Non-Dietetic
		Majors
1996	Felicia Moses	Healthcare Practices Of African-American Women
		Before Initiating Dialysis In Northeastern Louisiana
1996	Elaine Fontenot	Perceived Value Of Nutrition Counseling By Renal
		Patients On Hemodialysis
1996	Aimee Rambin	Consumer Knowledge Of Adolescents In Residential
		Treatment Facilities
1996	Denise Matheny	A Grant Proposal To Establish A Children's Program At
		D.A.R.T.
1995	Laura Goodwin	Evaluation Of A Parent Training Program For Parents Of
		Juvenile Delinquents And Conduct-Problem Children
1995	Charlotte Holmes	The Apparel Purchase Behavior Of Grandmothers For
		Their Grandchildren Under 18 Years Of Age
1995	Doris Murphy	A Study Of Psychosocial Services Provided By Child Life
		Programs
1995	Anita Pumphrey	The Effectiveness Of A Presurgical Preparation Program
		In Preparing Children For Outpatient Surgery

<sup>\*</sup> Denotes Major Professor

**Graduate Student Problem in Lieu of Thesis Supervision** 

<b>Grad. Date</b>	Student's Name	Title of Project	Outcome
May, 2015	Ashley Williams	Merchandising Curriculum SLO	
		Analysis	
December,	Kirsten Vitela	Impact of Personal Interaction and	Concept paper
2014		Customer Loyalty on Repurchase	
		Intentions and Relationship Quality	
May, 2013	Darnisha Holt	Motivations for Visiting House	First draft of
		Museums	Review of
			Literature and
			Methodology
			Development
May, 2013	Ashli White	The Influence of Leadership on	Submitted for
		Fashion Personality Characteristics:	presentation at
		A Comparison of African-Americans	ITAA
		and Caucasian Americans	(Denied)

May, 2014	Aimee Beatty	Influence of Femininity on Body	Review of
		Image and Clothing Selection	Literature
Fall, 2012	Marian Drake	Celebrity Influence on Clothing	Review of
		Choice	Literature
Fall, 2012	Erin Russell	Influence of Femininity on Body	Review of
		Image and Clothing Selection	Literature
Spring, 2012	Vanisha Lewis	Influence of Femininity on Body	Review of
		Image and Clothing Selection	Literature
Spring, 2012	Amanda Robinson	Celebrity Influence on Clothing	Review of
		Choice	Literature
Fall, 2011	Miranda Alvarado	The Effect of Masculinity on Body	Review of
		Image and Clothing Selection	Literature &
			Data Collection
Fall, 2011	Julie Wilkinson	Manuscript Preparation & Data	
		Organization	
Summer, 2011	Candace Cyprian	Celebrity Influence on Clothing	Review of
		Choice	Literature

#### Research Citations in Popular Media

# Real Simple

Harper, B. (2015). *Skinny Habits: The 6 Secrets of Thin People*. New York: Ballantine Books. (My work is cited prominently in the 6<sup>th</sup> habit: Dress for Thin)

McMahon, C. (2015). Just Be You, Girl: A Guide to Self-Esteem for All Young Girls Not Living on a Deserted Island. Canada: Self-published. (My work is cited in a chapter (and a text box) about Marketing Madness)

Park, K. (2012). *Numbers Are Us*. La Verne, CA: Self-published. (My work is cited in a section on Vanity Sizing)

Baral, S. (2014, June 24). Hispanic consumer behavior: New study finds Latinos have higher levels of shopping enjoyment and fashion leadership. *Latin Times*. <a href="http://www.latintimes.com/hispanic-consumer-behavior-new-study-finds-latinos-have-higher-levels-shopping-enjoyment-185336">http://www.latintimes.com/hispanic-consumer-behavior-new-study-finds-latinos-have-higher-levels-shopping-enjoyment-185336</a>

Park, K. (2012). *Numbers Are Us: Number Sense and Its Effects on Life.* Self-published. Bauknecht, S. (2012, January 31). Vanity Sizing: Numbers become meaningless as clothing makers serve desire for a smaller size. *Pittsburgh Post-Gazette*.

Sohn, E. (2011, September 28). Women's clothing sizes: Is a 4 really a 4? Kirstie Alley's recent declaration that she now fits into a size 4, begs the question, what happened to American sizing? Discovery News, <a href="http://news.discovery.com/human/health/alley-gunn-sizing-110928.htm">http://news.discovery.com/human/health/alley-gunn-sizing-110928.htm</a>.

Terbush, S. (2011, July 29). When a size 10 isn't really a size 10. Ottawa Citizen.

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Terbush, S. (2011, June 27). Brands use "vanity sizing" to boost self esteem. WBIR, NBC Affiliate in Knoxville, TN.

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Terbush, S. (2011, June 23). When a size 10 isn't really a size 10. *The Courier*, Houma, Louisiana.

UNT school receives new design software. (2011, July 20). *Denton Record-Chronicle*, p. 6A. Article describing the \$1.2 million software donation I secured from vrSoftware, Ltd.

Mooney, Michael J. (2006, Sunday, November 26). Fashion, deconstructed: For others, it may be an art, but for UNT's Tammy Kinley, clothing is a science. *Dallas Morning News, Sunday Life Supplement*, p. 7. Full page article and color picture describing my career, research interests, and thoughts about casual fashion.

Reese, Courtney. (2006, Summer). Designer obsession. Image, 33(4), 23-26.

WFAA (ABC) Channel 8, Dallas (2005, November 8). Taped interview about vanity sizing featuring an interview with Kinley. The piece aired on the 5:00 news, and then again the following morning on the program, *Daybreak*. The piece was also broadcast on TXCN, Dallas.

6 Sense (2005, October 4). Live radio interview with national program in Tokyo, estimated reach 22-million people. Interview was at approx. 7:40 am (Tokyo time).

No author cited. (2005, February 2). Do sizes matter? It's hard to tell. The Chicago Tribune.

Morin, R. (2004, December 7). Truth in sizing. The Washington Post.

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No author cited. (2004, December 14). I knew it! Retrieved from <a href="http://gmarsh.typepad.com/musings">http://gmarsh.typepad.com/musings</a> on January 10, 2004. (This is a commentary on an article about my size work printed in the *Globe and Mail*.)

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No author cited. (2003, December 15). seeing huh size. Retrieved from <a href="www.o40.org/nikkei">www.o40.org/nikkei</a>. (Japanese website)

Television interview with Meredith Land (2003, November 20). NBC5, Dallas, Texas. 10:00 pm newscast.

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Phinney, S. (2003, October 28). A fat price tag can bring a slimmer size. *Seattle Post-Intelligencer*.

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Sagario, D. (2003, October 18). Super-sized: Iowans getting fatter, that means bigger clothes, bigger caskets, and bigger price tags. *Des Moines Register*.

Coleman, R. (2003, October 17). UNT study questions sizing methods in women's apparel. InHouse@UNT, University of North Texas, p. 1.

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Cobb, D. (2003, October 13). 2? 4? 6? 8? *Denton Record Chronicle*, p. 1 (above the fold with picture).

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Patrick, S. (2003, October 10-16). Size doesn't matter. Dallas Business Journal, p. 3.

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